



BiLFINGER

COVID-19 Business Impact Survey

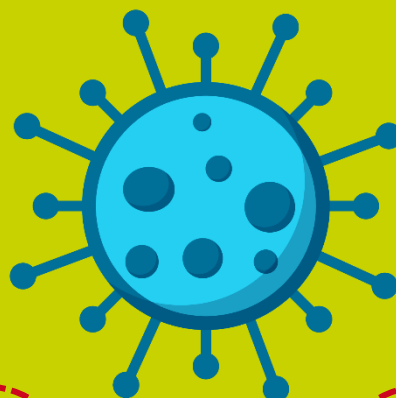
Results of Bilfinger Tebodin clients survey regarding the impact of pandemic, crisis, oil prices down, weakness of Ruble on their business:

Clients, who **do not see any impact** to current business and key business processes

58%

Clients, who foresee about **6 months** on recovery of the business and market, when **25%** says that the business is not changed and is at the same level

40%



83%

Companies, which **have no changes** and continue current investment projects

Clients, who **do not foresee any changes** in the communication with partners and their business continues

30%

50%

Investors, who **postponed** new projects

The picture of expected effect on the business after the pandemic period is completely different: from no impact to a complete change of strategies and investment activities.

All depends on the types of business and market.



Production sites of **pharmaceutical companies** are operating normally. In parallel, companies are considering the change in the product portfolio



Clients from **chemical market** foresee outsourcing of specialists on own projects